

Message Text

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PAGE 01 ASUNCI 04340 011337Z

41

ACTION L-03

INFO OCT-01 ARA-06 ISO-00 CIAE-00 DODE-00 PM-04 H-02

INR-07 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15

USIA-06 EB-07 COME-00 TRSE-00 STR-04 OMB-01 AID-05

/070 W

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R 312106Z OCT 75

FM AMEMBASSY ASUNCION

TO SECSTATE WASHDC 6052

LIMITED OFFICIAL USE ASUNCION 4340

E.O. 11652: N/A

TAGS: BGEN, PFOR, PINR, PA

SUBJ: LOCAL LAWS GOVERNING AGENTS IN GOVERNMENT TRANSACTIONS

REF: STATE 258169

1. PARAGUAY HAS NO LAW OR REGULATION GOVERNING IN ANY WAY INVOLVEMENT OF AGENTS IN SALES OR TRANSACTIONS WITH THE NATIONAL GOVERNMENT OR ITS DEPENDENCIES.

2. AU IN MANY OTHER COUNTRIES, IT IS NORMAL FOR ANY SALE OF GOODS TO THE NATIONAL GOVERNMENT OR ANY OF ITS DEPENDENCIES TO BE MADE THROUGH AN AGENT. IT IS EQUALLY NORMAL THAT SUCH AGENT RECEIVE A COMMISSION, WHICH MAY VARY CONSIDERABLY DEPENDING ON THE TYPE AND AMOUNT OF SALE AND OTHER RELEVANT CIRCUMSTANCES. A FAIRLY COMMON COMMISSION WOULD RANGE FROM 5 TO 10 PERCENT OF THE SALE PRICE. IN ALMOST ALL SITUATIONS THE AGENT WOULD HAVE ACTIVELY PARTICIPATED IN MAKING THE SALE AND ARRANGING FOR DELIVERY.
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Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
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Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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